



Sepio

SEPIO
PRODUCTS





Logistics security and automation are ripe for disruption

2-4%

Percentage of tampering/theft due to ineffective sealing leading to losses worth 1 Million/day

46000

FTE hours required to scan bags at a typical hub handling 700 bags each hour



40%

of India's total logistics costs of \$270-310 billion caused due to inventory carrying, theft, damages and losses

Manual Effort

Individual truck and carton data manually captured into ERP to facilitate tracking across supply chain



Sepio enables companies across industries to make their products and vehicles 'SMART'

Sepio Products



makes your vehicles SMART!



Sepio helps your Vehicles talk to you

**Imagine your vehicles
can talk to YOU and
tell you...**



- Where they are
- How long have they been there
- When did they leave the factory or warehouse
- When and where they were tampered
- And much much more...



Sepio LogiSmart – Vehicle Security and Tracking

Safeguard your vehicles



Real-time vehicle tracking
using GPS



Improved **Physical and Digital Security** with
reusable electronic locks



Deter and detect Theft
and Tamper via **real-time alerts for tamper**



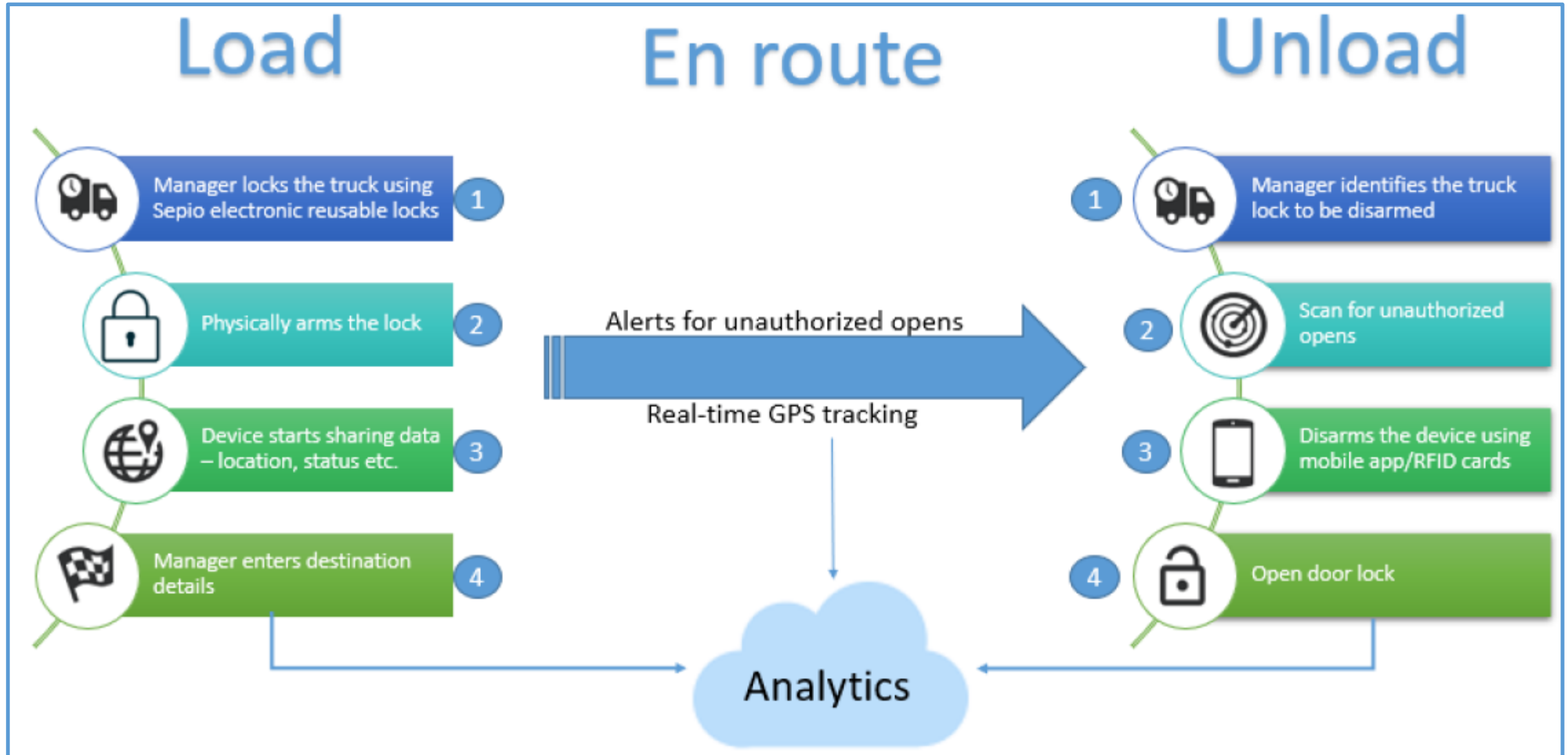
Track key metrics such as on-time
arrival/departure, routes with maximum
delays, reasons for delays etc.



Alerts for key events such
as tamper, idle time, truck
door opens etc.



Solution Overview





Solution Features

Hardware

Protection rating - **IP67**

Dual Sim Support for increased GPS reliability

Remote operation via **mobile app, web dashboard and SMS** (sent directly to the device)

Battery Capacity – **15000 MAH**

Flexible cable of variable length for **multi-slot sealing**

Inbuilt accelerometer to track movement

Inbuilt memory to store events and transmit later in case of no data connectivity

Software

Integration with ERP using ready APIs

Set thresholds for idle time, delay, authorized opens

Alerts for unauthorized opens and threshold breaches

Route history to see the route taken

Tracking of events and who performed the event for **increased accountability**

Real-time analytics for better decision making

Easy access using mobile app and web dashboard



Benefits of the solution

- **Reduction in theft, pilferage, adulteration and manipulation** due to improved security (physical + digital)
- **Increased visibility into operations** due to real-time vehicle tracking and alerts
- **Reduced overheads** of inventory management, order placing and tracking, transport, warehousing and labor associated with traditional seals
- **Improved decision making** due to data analytics by tracking key operational metrics
- **Increased accountability** due to digitization of trip events and history



Analytics (1/3)



Total Trips

85

(▲29) vs prev 30 days



Timely Arrival

45.45% (35)

(▲34%) vs prev 30 days



Fleet Utilization

25.88% (13)

(▲144.94%) vs prev 30 days



Max Delays

From W0001-Pune



To Pune-Zensar



Timely Departure

37.65% (32)

(▲56%) vs prev 30 days



Tamper

51.95% (40)

(▲20%) vs prev 30 days



Avg Idle Time

3 min

(▲1hr) vs prev 30 days



Max Tamper

From W0001-Pune

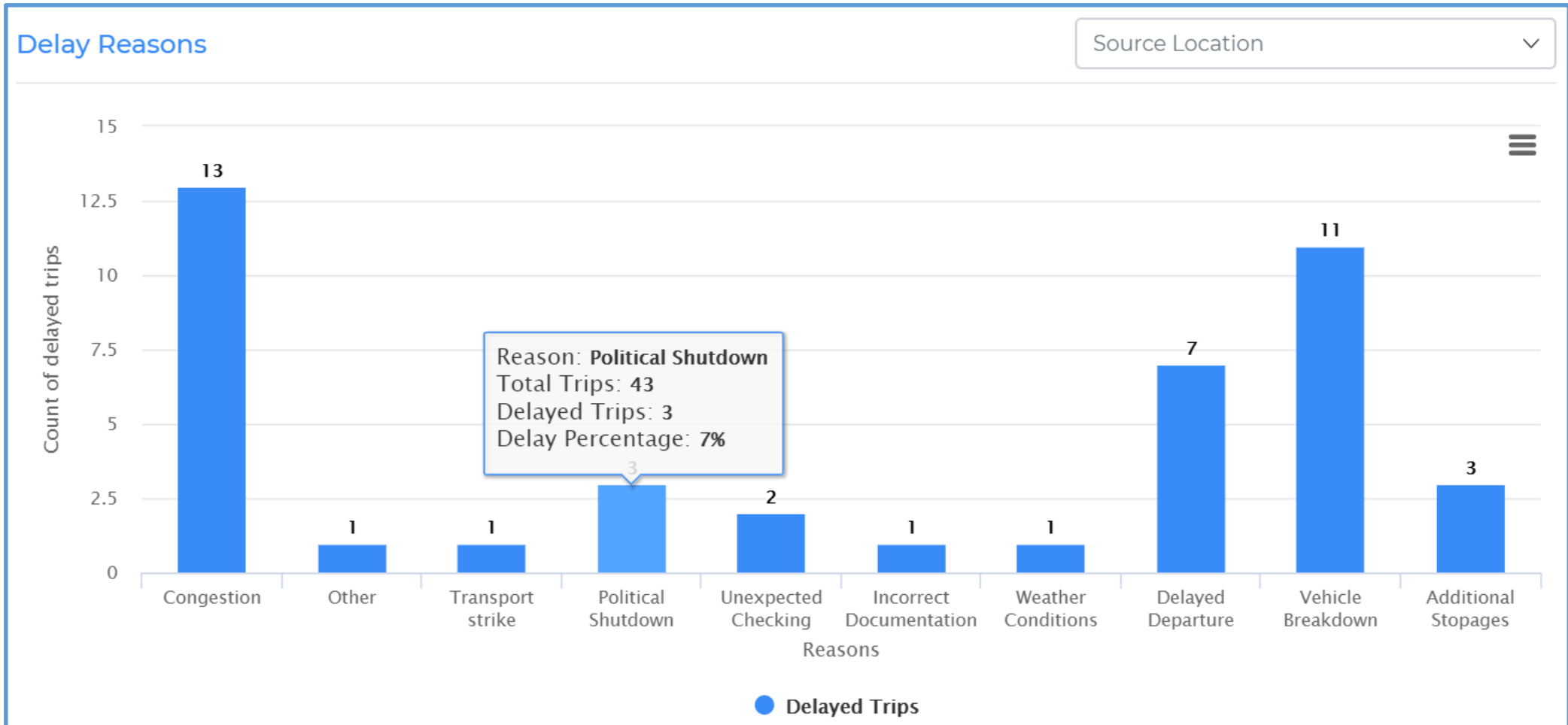


To Pune-Zensar

Track key operational metrics for business decision making



Analytics (2/3)



Track delay reasons



Analytics (3/3)

17 Jan 2019, 08:40
Actual Departure

7.90 hrs
Idle Time

11
Authorized Open

Completed
Trip Status

17 Jan 2019, 22:41
Actual Arrival

12.18 hrs
Delay Time

77
Unauthorized Open

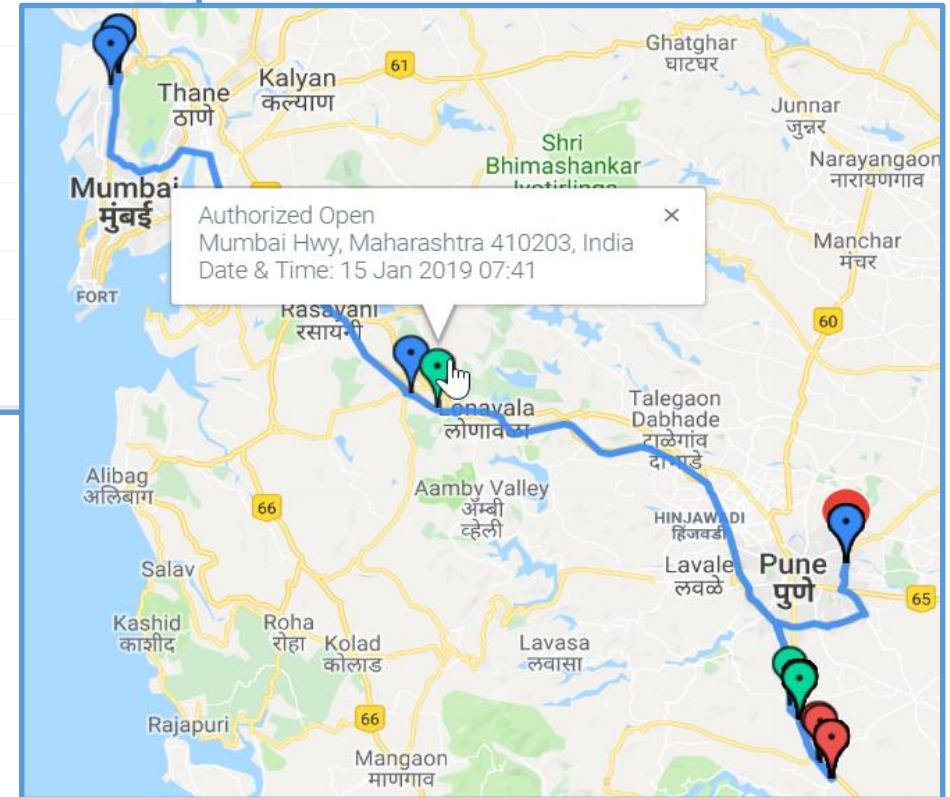
Trip Ended
Last Event

Trip Events

Trip Delay Reason: Political Shutdown

Date & Time	Event	User	Location	Action
17 Jan 2019, 22:41	Trip Ended	-----	Mira Bhayandar	
17 Jan 2019, 22:40	Authorized Open	Anish	Mira Bhayandar	
17 Jan 2019, 21:51	Idle Time	-----	Mumbai	
17 Jan 2019, 21:44	Idle Time	-----	Mumbai	
17 Jan 2019, 21:13	Idle Time	-----	Mumbai	
17 Jan 2019, 20:59	Unauthorized Open	-----	Mumbai	

Analyze individual trips
and associated metrics





Lock Summary

Lock Details

Lock ID	Status	No. of Trips	Polling Frequency	Lock Location	Battery	Action
7580613036	Offline	0	30	Mumbai	60 %	-----
7580613228	Online	23	30	Mumbai	50 %	
7580612552	Online	16	30	Mumbai	50 %	
7580612667	Online	64	30	Pune	85 %	
7580612944	On-trip	10	2	Mumbai	75 %	-----

View and track lock summary to know location, battery levels, current status etc.



Trip Summary

Trip Details

Trip ID	From	To	Lock ID	Battery	Lock Status	Trip Status	Action
T100160 i	Sep-Hub-Dah	Johnson and J...	7580612944	75%	Locked	Enroute	
T100158 i	Sep-Hub-Dah	W0001-Pune	7580612944	75%	Locked	Completed	-----
T100157 i	sep- wh - sak	W0001-Mumbai	7580612667	85%	Locked	Completed	-----
T100156	Sep-Hub-Dah	W0001-Mumbai	7580612667	85%	Locked	Completed	-----
T100155	W0001-Pune	W0001-Mumbai	7580612667	85%	Locked	Completed	-----
T100154 i	Sep-Hub-Dah	W0001-Pune	7580612944	75%	Locked	Completed	-----
T100153 i	Sep-WH	Mumbai- Ban...	7580612944	75%	Locked	Completed	-----
T100149 i	sep- wh - sak	ajanta house, ...	7580612944	75%	Locked	Completed	-----
T100148	sep- wh - sak	ajanta house, ...	7580612944	75%	Locked	Completed	-----

View and track all the trips –
current and historic



Internet of Things – The next big thing!

75 Billion

Number of connected devices by 2025

Statista Estimate

350%

Increase in the number of retail devices connected to IoT platforms by 2021

Juniper Research

\$60 Trillion

General Electric's forecast investment in Industrial Internet of Things (IIoT) in the next 15 years!

General Electric

4x

Increase in IoT investment by companies in Manufacturing, Transport, Logistics, Healthcare and Retail

BCG Internet of Things

Let's get your vehicles talking!